

# Contractor Open House

**Thursday  
November 3rd  
1-3pm**

**Hosted By Rochester Housing Authority**

## **Bond Readiness Workshop**

Are you ready to expand your business? Would you like to be prepared to bid on government contracts? Learn how to prepare your business for bonding, bidding and much more in this free workshop covering:

- What is Bonding? And How to qualify for bonding
- Criteria for Selecting a bond agent
- How bonding benefits contractors
- The importance of construction accounting
- Why are CPA prepared financial statements important?
- How to market yourself to surety companies

### **Presenters:**

Ellen Neylan, President  
Surety Bond Associates

Robert Teska, CPA  
Bowers & Company

Donna Garrison, Regional Manager  
Allegheny Surety Company

Virginia Smith, Branch Manager  
US Small Business Administration

Christine Juby  
Rochester Housing Authority



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